

Downrange Technologies // Company Profile

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Annual Revenue: ~\$600,000

Total Employees: 3

Primary Line of Business: Computer-Related Services (SIC 7379)

Management Directory:

Joseph A. Yeglic, Owner

- Charlotte Yeglic, Director
- Jaimie Van Antwerp, Business Analyst
- Matthew Shaw, Contract Developer

Business Profile: Downrange Technologies is a veteran-owned, HUBzone certified, small business incorporated in the Commonwealth of Virginia. Since incorporating in 2012, Downrange Technologies has provided its customers with highly efficient, cost-effective, and reliable information technology products and services. Downrange Technologies generates approximately \$600,000 in annual revenue, with customers in both government and commercial sectors. Downrange Technologies currently manages a portfolio consisting of over 40 public-facing corporate websites as well as over 150 public and private servers. Proudly offering a 99.99% SLA, Downrange-managed servers are secured according to industry best practices and are highly reliable, resilient, and secure.

Mission Statement: Offer innovative, inventive, and ingenious products and services to our customers in the government and commercial sectors.

Vision: Be a leading provider of secure communications solutions and offer industry best practices to our customers.

Services: Downrange Tech proudly offers the following services:

- General Technology and Security Consulting
 - Incident Response
 - Vulnerability Assessment/Testing
- System Integration, Engineering, and Enterprise Network Planning
- Secure Communications Platforms (overt, covert, non-standard)
- Training (POI Development and Execution)
- Globally Available Virtual Private Networking
- Non-Attribution Data Services
- NA and MA Hardware Procurement
- Digital Persona Management
- Mobile Device Management
- Dedicated Server Hosting and Colocation Services
- White glove Datacenter Servers (Baltimore and Northern Virginia)
- Email, Voice, and Data Services, Hosting and Management
- Voice Termination and Origination, Anonymous/NA/MA (Virtual Numbers)

Products: Downrange Tech offers the following products:

- **ShadowGrid**: Secure Communications
 - Hardware-Based Virtual Private Networking
 - Secure Handsets
- **KeyParty**: Asset Validation and Verification Platform
- **BFT**: Overt and Covert Survey and Collection Platform (Cell/Wifi/BT, etc)
 - Also functions as a witting- Asset V&V Platform

Corporate Leadership

Joseph Yeglic, CEO: Joseph Yeglic is the owner of Downrange Technologies. An information technology professional with over 15 years in the field, Joseph pulls from his experience in the intelligence, defense, and security sectors. Joseph holds a Top-Secret security clearance and is a combat veteran currently serving as a Command Sergeant Major (E-9) in the Army National Guard (Maryland) as an 11Z/35X, Information Operations Warrior. Joseph graduated from the University of Maryland University College with a degree in Computer and Information Science and has attended numerous military leadership schools and courses, including the US Army's Sergeant's Major Course.